

	Dec-17		Nov-17		Oct-17		Sep-17		Aug-17		Jul-17		Jun-17		May-17		Apr-17		Mar-17		Feb-17		Jan-17			
	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)	Net sales (YTD)	Volume (YTD)		
Continental Community																										
Austria	11,433	5,717	12,122	6,061	10,909	5,455	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	10,615	5,308	11,505	5,753		
Belgium	52,423	26,212	55,185	27,593	63,320	31,661	62,320	31,161	65,245	32,623	68,515	34,258	65,675	32,838	67,515	33,758	75,715	37,858	80,215	40,108	85,474	42,737	90,615	45,308	95,715	
Canada	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
China	205,155	102,578	212,523	106,262	220,156	110,078	228,116	114,058	236,176	118,088	244,236	122,118	252,296	126,150	260,356	130,182	268,416	134,214	276,476	138,237	284,536	142,269	292,596	146,301	300,656	
China Republic	150,000	75,000	155,000	77,500	160,000	80,000	165,000	82,500	170,000	85,000	175,000	87,500	180,000	90,000	185,000	92,500	190,000	95,000	195,000	97,500	200,000	100,000	205,000	102,500	210,000	
Colombia	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Costa Rica	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Czech Republic	205,155	102,578	212,523	106,262	220,156	110,078	228,116	114,058	236,176	118,088	244,236	122,118	252,296	126,150	260,356	130,182	268,416	134,214	276,476	138,237	284,536	142,269	292,596	146,301	300,656	
Germany	450,000	225,000	460,000	230,000	470,000	235,000	480,000	240,000	490,000	245,000	500,000	250,000	510,000	255,000	520,000	260,000	530,000	265,000	540,000	270,000	550,000	275,000	560,000	280,000	570,000	
Greece	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Hong Kong	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
India	205,155	102,578	212,523	106,262	220,156	110,078	228,116	114,058	236,176	118,088	244,236	122,118	252,296	126,150	260,356	130,182	268,416	134,214	276,476	138,237	284,536	142,269	292,596	146,301	300,656	
Indonesia	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Italy	205,155	102,578	212,523	106,262	220,156	110,078	228,116	114,058	236,176	118,088	244,236	122,118	252,296	126,150	260,356	130,182	268,416	134,214	276,476	138,237	284,536	142,269	292,596	146,301	300,656	
Japan	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Latin America	205,155	102,578	212,523	106,262	220,156	110,078	228,116	114,058	236,176	118,088	244,236	122,118	252,296	126,150	260,356	130,182	268,416	134,214	276,476	138,237	284,536	142,269	292,596	146,301	300,656	
Malaysia	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Mexico	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Middle East	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
New Zealand	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Philippines	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Poland	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Russia	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Spain	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
South Korea	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Taiwan	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Thailand	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
USA	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
UK	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
Vietnam	11,413	5,707	11,725	5,863	10,817	5,409	10,310	5,155	11,344	5,672	11,801	5,901	10,814	5,407	10,323	5,162	11,424	5,712	11,474	5,737	12,255	6,128	13,085	6,543	13,915	
EU Total	2,338,438	1,169,219	2,406,411	1,203,206	2,474,384	1,238,191	2,542,357	1,272,176	2,610,330	1,306,161	2,678,303	1,340,146	2,746,276	1,374,131	2,814,249	1,408,116	2,882,222	1,442,101	2,950,195	1,476,076	3,018,168	1,504,051	3,086,141	1,532,026	3,154,114	1,560,001
Rest of Europe																										
France	1,050,100	525,050	1,080,100	540,050	1,110,100	555,050	1,140,100	570,050	1,170,100	585,050	1,200,100	600,050	1,230,100	615,050	1,260,100	630,050	1,290,100	645,050	1,320,100	660,050	1,350,100	675,050	1,380,100	690,050	1,410,100	
Germany	1,050,100	525,050	1,080,100	540,050	1,110,100	555,050	1,140,100	570,050	1,170,100	585,050	1,200,100	600,050	1,230,100	615,050	1,260,100	630,050	1,290,100	645,050	1,320,100	660,050	1,350,100	675,050	1,380,100	690,050	1,410,100	
Italy	1,050,100	525,050	1,080,100	540,050	1,110,100	555,050	1,140,100	570,050	1,170,100	585,050	1,200,100	600,050	1,230,100	615,050	1,260,100	630,050	1,290,100	645,050	1,320,100	660,050	1,350,100	675,050	1,380,100	690,050	1,410,100	
Spain	1,050,100	525,050	1,080,100	540,050	1,110,100	555,050	1,140,100	570,050	1,170,100	585,050	1,200,100	600,050	1,230,100	615,050	1,260,100	630,050	1,290,100	645,050	1,320,100	660,050	1,350,100	675,050	1,380,100	690,050	1,410,100	
UK	1,050,100	525,050	1,080,100	540,050	1,110,100	555,050	1,140,100	570,050	1,170,100	585,050	1,200,100	600,050	1,230,100	615,050	1,260,100	630,050	1,290,100	645,050	1,320,100	660,050	1,350,100	675,050	1,380,100	690,050	1,410,100	
Other	1,050,100	525,050	1,080,100	540,050	1,110,100	555,050	1,140,100	570,050	1,170,100	585,050	1,200,100	600,050	1,230,100	615,050	1,260,100	630,050	1,290,100	645,050	1,320,100	660,050	1,350,100	675,050	1,380,100	690,050	1,410,100	
Latin America and Caribbean																										
Brazil	1,050,100	525,050	1,080,100	540,050																						